



REQUEST FOR PROPOSAL

RFP 2023-07

Bay County Buildings & Grounds
Fire Panel Replacement

JIM BARCIA
BAY COUNTY EXECUTIVE

REQUEST FOR PROPOSAL – THIS IS NOT AN ORDER OR OFFER

IF FOR ANY REASON YOU CANNOT RETURN THIS PROPOSAL, PLEASE RETURN THE NON-BIDDERS FEEDBACK FORM TO ENSURE THAT YOUR FIRM MAY BE RETAINED ON OUR BIDDER LIST

DATE OF REQUEST	MAY 26, 2023
REFERENCE PROPOSAL NUMBER	RFP 2023-07
MANDATORY SITE VISITS	JUNE 8, 2023
LOCATIONS:	BAY COUNTY BUILDING 515 CENTER AVE BAY CITY, MI 48708 9:30 AM
	LAW ENFORCEMENT CENTER 503 THIRD STREET BAY CITY, MI 48708 11:00 AM OR IMMEDIATELY FOLLOWING THE COUNTY BUILDING WALK- THROUGH
DEADLINE FOR VENDOR QUESTIONS	JUNE 16, 2023 5:00 PM
RESPONSES DUE FROM COUNTY	JUNE 23, 2023 5:00 PM
PROPOSED DATE/TIME REQUIRED	JULY 13, 2023 11:00 AM
PROPOSAL SUBMITTAL	BAY COUNTY FINANCE DEPT. PURCHASING DIVISION ATTN: FRANCES MOORE BAY COUNTY BUILDING 515 CENTER AVENUE; 7 TH FLOOR BAY CITY, MI 48708-5128
MARK PROPOSAL	“BAY COUNTY FIRE PANEL REPLACEMENT - DELIVER TO PURCHASING IMMEDIATELY”

INTRODUCTION:

The County of Bay (County) is requesting proposals from a qualified firm to upgrade the County's existing Fire Panel's at two (2) County locations.

SCOPE OF WORK:

The County is requesting a firm or individual with the skills necessary to replace, repair and/or upgrade the existing fire panels located in the Bay County Building located at 515 Center Ave., Bay City, MI 48708, and the Bay County Law Enforcement Center located at 503 Third Street, Bay City, MI 48708.

Bay County Building:

- Upgrade (replace or expand) Bay County Building Fire Protection Control Panel and/or system components to meet the National Fire Protection Association (NFPA) building codes, minimum standards for federal, state, and municipal code requirements including fire protection code compliance upgrades due to the elevator modernization project.
- Audit of current system and deficiencies in code compliance to see if parts of existing system may be recycled, reused, or repurposed. Proposer to make panel recommendation and component unit recommendation.
- Itemized scope of necessary compliance components including those needed for the elevator project. Bidders will be supplied with this information when it is available.
- Separate pricing for materials and installation labor.
- Installation will coordinate with elevator installation vendor.

Bay County Law Enforcement Center:

- Replace or repair the Bay County Law Enforcement Center Fire Protection Control Panel and/or system components to meet NFPA building codes, minimum standard for federal, state, and municipal code requirements.
- Audit of current system and deficiencies in code compliance to see if we can use parts of existing system. Replace or repair panel. Component item considerations.
- Itemize scope for fire panel repair or replacement.
- Separate prices for material and installation labor.

SITE VISIT:

To submit a valid bid/proposal a mandatory site visit is scheduled on June 8, 2023, beginning at 9:30 am at the Bay County Building. During the site walk through all equipment shall be reviewed. The site visit will allow the prospective bidder to see the equipment to understand what existing equipment can be reused in the newly proposed system.

Images of the panels are found in the back of this document. **See Exhibit A.**

IMPLEMENTATION:

The switch to the new system and installation of the panels shall cause the least amount of disruption as possible. Both buildings are active, and employees need access to the buildings. All training is required to be included. Vendors shall detail all implementation plans and time frames. All materials shall be supplied and included in the bid. Any additional requirements shall be included as needed. Electrical wiring to be done in house.

SCORING AND DEMONSTRATIONS:

Scoring for this bid will be based on the following:

- Price
- Implementation Plan
- Training Plan
- Service Level Agreement (SLA)

Firms receiving **80%** of the total available points (100 points) will be invited to demonstrate, if necessary, and discuss services. Demonstrations may be provided via the use of an online meeting platform. Demonstrations should discuss the provided solution, features, as well as a software overview, demonstrating ease of use. Selected vendors will be notified of the time, final agenda, and length of presentation.

EXISTING BUILDING DETAILS:

The County Building is open to the public Monday through Friday 7:00 am to 5:00 pm with an average daily occupancy of under 100 people. Two second shift employees are on site from 5:00 pm to 1:00 am. There are smoke alarms and strobe lights on each floor; the building is 10 stories, 7300 square feet and has one annunciator panel.

The Law Enforcement Center is a 24 hour/7 days per week manned facility with an average daily occupancy of 319 people. The main panel is located on the first floor, and the remote annunciator panel is located on the second floor. The first floor has approximately 85 smoke detectors, duct detectors, and pull stations. The second floor has approximately 90 smoke detectors, duct detectors, and pull stations.

LAYOUT AND CONTENTS OF BID PACKET; SUBMISSION MUST BE IN THIS ORDER.

- Proposal Cover Sheet (provided)
- Bidder's Check List (provided)
- Firm Questionnaire (provided)
- Certification – Attachment A (provided)
- Service Information – Attachment B (provided)
- Pricing Sheet - Attachment C (provided)
- Specification sheet for suggested panel replacements – Attachment D
- Implementation Plan – Attachment E
- Training information – Attachment F
- Electrical requirements – Attachment G
- Service Level Agreement (SLA) – Attachment H
- Warranty Information – Attachment I
- Three (3) Current References – Attachment J
- Three (3) Past References – Attachment K

GENERAL INFORMATION:

1. **CHANGES TO RFP:** All additions, corrections or changes to the solicitation documents will be made in the form of a written Change Form signed by Purchasing Agent, Frances Moore, only. Firms shall not rely upon interpretations, corrections, or changes made in any other manner, whether by telephone or in person. Additions, corrections, and changes shall not be binding unless made by such a written, signed Change Form. All written, signed Change Forms issued shall become part of the Agreement documents. Change Forms will be sent to all known potential firms by e-mail.
2. **CONTACT INFORMATION:** To receive future communications related to this RFP, possible firms are asked to immediately send contact information by email to Frances Moore, Bay County Purchasing Agent, at purchasing@baycounty.net; failure to do so may limit your ability to submit a complete, competitive proposal.
3. **RIGHT TO WITHDRAW BIDS:** By submitting a Proposal in response to this RFP, Firm agrees to be bound by this RFP's terms and conditions. Proposals may be withdrawn by the Firm without penalty at any time before notification that the Firm's Proposal has been selected. However, if the Firm withdraws after selection of its Proposal but before executing the Contract for any reason ("Late Withdrawal"), Firm shall pay liquidated damages to the County in an amount equal to five percent (5%) of the amount of the Proposal ("Liquidated Damages"). The County and Firm intend these Liquidated Damages to constitute compensation and not a penalty. The parties acknowledge and agree that the harm caused to the County by such a Late Withdrawal of a Proposal would be impossible or very difficult to accurately estimate at the time of the Late Withdrawal and that the Liquidated Damages are a reasonable estimate of the anticipated or actual harm that might arise from such a Late Withdrawal. Firm's payment of the Liquidated Damages shall be Firm's sole liability and entire obligation and County's exclusive remedy for Late Withdrawal of Firm's Proposal.
4. **RFP, PROPOSALS AND ACCEPTANCE DO NOT OBLIGATE:** The parties agree that they will not consider either distribution of this RFP or receipt of Proposals by the County or even notification of Proposal acceptance by the County as an obligation or commitment by the County to enter into a contractual agreement. Rather, the parties understand that the County will have no binding obligation until it signs the Contract approved by its legal counsel.
5. **TAX-EXEMPT STATUS:** The County is a tax-exempt entity. A tax-exempt form will be provided to the successful firm.
6. **FOIA:** All bids are confidential until the listed bid opening time and date; however, as a public entity, the County is subject to the Michigan Freedom of Information Act (FOIA). Information contained in the proposals may be subject to FOIA requests.
7. **INSURANCE:** The Firm shall purchase and maintain insurance sufficient to protect it from any and all claims which may arise out of or result from the Firm's services related to this RFP and any resultant contract, whether such service be by the Firm individually or by anyone directly or indirectly employed by Firm, or by anyone for whose acts Firm may be liable, including independent contractors. Insurance policies purchased and maintained shall include, but are not limited to, the following:

- a. Workers' compensation insurance for claims under Michigan's Workers' Compensation Act or other similar employee benefit act of any other state applicable to an employee in the minimum amount as specified by statute;
- b. Employer's liability insurance, in conjunction with workers' compensation insurance, for claims for damages because of bodily injury, occupational sickness or disease or death of an employee when workers' compensation may not be an exclusive remedy, subject to a limit of liability of not less than \$100,000 each incident;
- c. Motor vehicle liability insurance required by Michigan law including no-fault coverage for claims arising from ownership, maintenance or use of a motor vehicle with liability limits of not less than \$1,000,000 per occurrence. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.
- d. Commercial General Liability insurance for claims for damages because of bodily injury or death of any person, other than the Firm's employees, or damage to tangible property of others, including loss of use, which provides coverage for contractual liability, with a limit of not less than \$1,000,000 each occurrence and a mandatory \$2,000,000 annual aggregate.

Insurance required shall be in force until acceptance by the County of the entire completed work, and shall be written for not less than any limits of liability specified above. Certificates of insurance, acceptable to the County, shall be provided to the County's Department of Corporation Counsel no less than ten (10) working days prior to commencement of the project.

All coverage shall be with insurance carriers licensed and admitted to do business in Michigan, and are subject to the approval of the County.

All Certificates of Insurance and duplicate policies shall contain the following clauses:

1. "It is understood and agreed that thirty (30) days advance written notice of cancellation, non-renewal, reduction and/or material change in coverage will be mailed to Bay County's Department of Corporation Counsel, 515 Center Avenue, Suite 402, Bay City, MI 48708"; and
 2. "It is understood and agreed that the following are listed as additional insureds: The County of Bay, including all elected and appointed officials, all employees and volunteers, all boards, commissions, departments and/or authorities and their board members, employees and volunteers."
8. **NON-DISCRIMINATION:** In the performance of the proposal and resultant contract, firm agrees not to discriminate against or grant preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, or national origin in the operation of public employment, public education, or public contracting. Firm shall not discriminate against any employee or applicant for employment to be employed in the submission of this Proposal or in performance of the duties necessitated by an award of the proposed contract with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of his or her race, color, religion, national origin, ancestry, gender, height, weight, marital status, age, except where a requirement as to age is based on a bona fide occupational qualification, or disability that is unrelated to the individual's ability to perform the duties of a particular job or position. Any breach of this provision will be regarded as a material breach of the contract.

9. **COST OF DEVELOPING PROPOSAL:** The Firm shall be responsible for all costs incurred in the development and submission of its Proposal.
10. **QUESTIONS:** All questions about this RFP must be received by **June 16, 2023, 5:00 p.m.** in writing, via email, to:

Frances Moore
Purchasing Agent
purchasing@baycounty.net

Every attempt to answer your inquiries will be made, however Bay County reserves the right to not answer any questions received after the **June 16, 2023** due date.

Responses to any inquiries will be issued in one (1) Addendum no later than June 23, 2023, and will be sent to all known firms.

Correspondence or inquiries made directly from firms regarding their proposals are to be directed to those County employees designated above for appropriate review and response. In addition, the person listed above will issue all valid responses and changes to this RFP. Contact with other County staff or County Board Commissioner could be reason for disqualification.

Any significant explanation desired by a firm regarding the meaning or interpretation of the Request for Proposals must be requested with sufficient time allowed for a reply to reach all prospective firms to submit their proposals. Any information given to a prospective firm concerning the Request for Proposal will be furnished to all prospective firms as an amendment or addendum to the Request for Proposal if such information would be of significance to uninformed firms. The County shall make the sole determination as to the significance to uninformed firms.

11. **RESPONSIBILITY:** Firms are solely responsible for ensuring their bid is received by the Bay County Purchasing Agent in accordance with the solicitation requirements, before the date and time specified in this Request, and at the place specified.

The Bay County Purchasing Agent shall not be responsible for any delays in mail or by common carrier or mistaken delivery. Delivery of proposal shall be made to the Bay County Purchasing Agent, Bay County Building, 7th Floor, Bay City, MI 48708.

Deliveries made before the due date and time but to the wrong office will be considered non-responsive unless re-delivery is made to the office specified before the due date and time specified in this request.

12. **PROPOSAL DELIVERY:** Proposals must be returned no later than **July 13, 2023 @ 11:00 A.M.** in a sealed envelope clearly marked "**BAY COUNTY FIRE PANEL REPLACEMENT - DELIVER TO PURCHASING IMMEDIATELY.**" Please provide five (5) printed copies of the submission. The submissions may be hand delivered or sent by mail to Bay County Purchasing Office, Bay County Building, 7th Floor, Bay City, Michigan 48708.

The County will not accept proposals sent by FAX machine or E-mail.

13. PROPOSAL OPENING: There will be a public proposal opening immediately following the deadline to receive proposals in the Bay County Finance Department conference room located in the Bay County Building, 7th Floor, 515 Center Avenue, Bay City, Michigan. All firms are invited to attend and hear the proposals read.
14. PROPOSAL REJECTION/ACCEPTANCE: The County reserves the right to accept or reject any or all proposals, to waive any irregularities and to make the final determination as to the best low qualified proposal.
15. PROPOSAL AWARD: In the event the proposal is awarded directly by the Finance Officer, a Notice of Intent to Award will be used to notify all firms of her intent to award the proposal to the Firm providing the best value to the County.
16. CONTRACT: The County's award of any proposal is subject to and conditioned upon execution of a formal agreement for products and services between the successful firm and the County. In submitting a proposal, the firm acknowledges that the contents of the RFP will become incorporated within any formal agreement. This RFP does not include every term and provision which shall be included in the formal agreement. In the event that the firm fails to execute the formal agreement within 14 days of its presentment by the County, the County may reject the selected firm, and proceed to accept another qualified proposal, or reject all proposals.

A copy of a firm's suggested terms and conditions may be submitted with firm's Proposal, however, neither the County's acceptance of any proposal nor award of any contract pursuant to this RFP shall be construed as any definitive acceptance by the County of Firm's suggested terms and conditions. In the event of a conflict in terms, the order of precedence to resolve the conflict will be as follows: Michigan State law, the terms and conditions of the signed contract, the terms and conditions of the RFP, and last, the Firm's Proposal.

17. DISPUTES: In the event a firm disagrees with the recommendation of the Bay County Finance Officer concerning this award, the firm may obtain a Bid Protest Form from the Purchasing Office. This form must be completed and returned to Frances Moore, Bay County Purchasing Agent, Bay County Purchasing Division, 7th Floor, Bay County Building, 515 Center Avenue, Bay City, MI 48708-5128, **within ten (10) working days from the date of the notice of intent to award.**

ADA ASSISTANCE:

The County of Bay will provide necessary and reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered, to individuals with disabilities upon two days' notice to the County of Bay. Individuals with disabilities requiring auxiliary aids or services should contact the County of Bay by writing or calling:

Amber Johnson
Corporation Counsel
Bay County Building
515 Center Ave. 4th Floor
Bay City, MI 48708-5128
(989) 895-4098
(989) 895-4049 TDD

Frances Moore, Purchasing Agent
Finance Department
Purchasing Division
Bay County Building
515 Center Ave. 7th Floor
Bay City, MI 48708
purchasing@baycounty.net

This proposal process will be conducted in conformity with the Bay County Purchasing Policy as found on the Bay County website www.baycounty-mi.gov.

****REST OF THIS PAGE IS BLANK****

FIRE PANEL IMAGES

Pictures 1-3 Bay County Building

Pictures 4-9 Bay County Law Enforcement Center

****REST OF THIS PAGE IS BLANK****





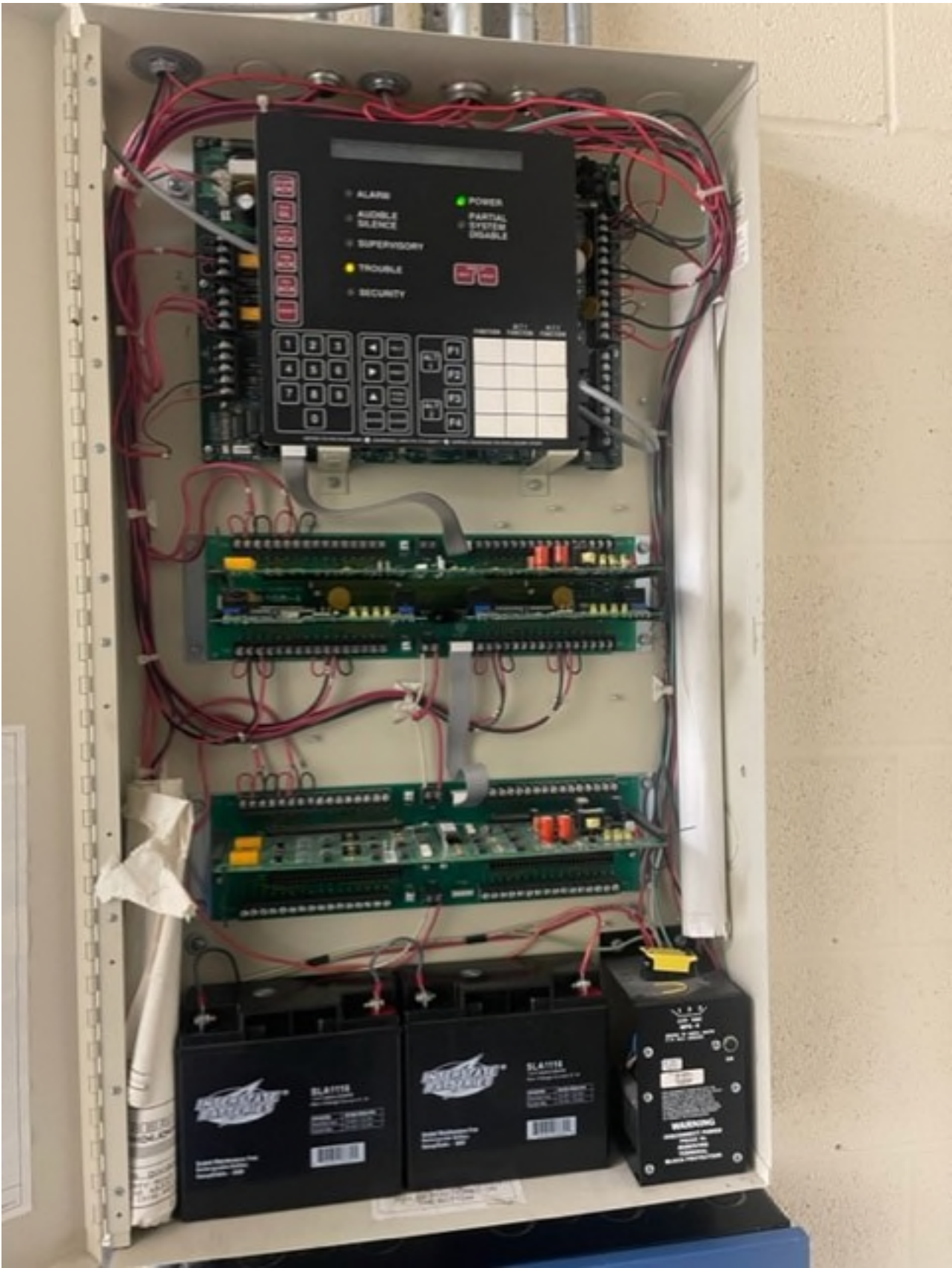
- ZONE 1 - BOILER ROOM
- ZONE 2 - GROUND FLOOR
- ZONE 3 - 1st FLOOR
- ZONE 4 - 2nd FLOOR
- ZONE 5 - 3rd FLOOR
- ZONE 6 - 4th FLOOR
- ZONE 7 - 5th FLOOR
- ZONE 8 - 6th FLOOR
- ZONE 9 - 7th FLOOR
- ZONE 10 - 8th FLOOR
- ZONE 11 - DUCT DETECTORS - 2 ON 8th FLOOR
1 IN PENTHOUSE
- ZONE 12 - SUPPLY DEPARTMENT
- ZONE 13 - FIRE PUMP
- ZONE 14 - MAIN VALVE
TAMPER SW.

Handwritten scribbles and illegible text.

Law Enforcement Center:











**SEE ATTACHED
REQUIRED DOCUMENTATION**

****REST OF THIS PAGE IS BLANK****

Proposal Response Cover Sheet

ALL PROPOSALS MUST INCLUDE THIS COVER SHEET (OR THIS SHEET REPRODUCED ON LETTERHEAD) AS A COVER SHEET OR PAGE 1 OF THE PROPOSAL

TO: County of Bay
515 Center Ave, 7th Floor.
Bay City, MI 48708

FROM: _____

Company Name

an individual,

a corporation

(Please mark appropriate box),

Duly organized under the laws of the state of: _____

The undersigned, having carefully read and considered the Request for Proposal to provide a Fire Panel Replacement for the County, does hereby offer to perform such services on behalf of the County in the manner described and subject to the terms and conditions set forth in the attached proposal, including, by reference here, the County's RFP document. Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 120 days.

BY: _____
(Signature of authorized representative)

(Please Print Name and Title)

PRINCIPAL OFFICE ADDRESS:

Street Address: _____

City: _____

County: _____

State _____

Zip Code: _____

Telephone: _____

Fax: _____

Email: _____

TIN #: _____

DUNS #: _____

**BAY COUNTY
PURCHASING DIVISION
BIDDERS CHECK LIST**

	YES	NO
1. I have read ALL the instructions and specifications.	_____	_____
2. I have read and acknowledge the information contained in the "General Information" section of the Bid	_____	_____
3. I have filled in ALL of the required documentation.	_____	_____
4. I have provided all required information per the guidelines specified within the bid document.	_____	_____
5. I am an officer of the company.	_____	_____
6. I have the authority to obligate my company.	_____	_____
7. I am returning the signed ORIGINAL and specified number of copies required per the bid document	_____	_____
8. I have organized and labeled the bid per instruction.	_____	_____
9. I have retained a copy of the submission.	_____	_____
10. I have properly labeled the external envelope.	_____	_____
11. If successful, the "Insurance Requirement Certificate" from an insurance company licensed to do business in the State of Michigan will be provided within ten working days after Notification of the award.	_____	_____
12. I have provided the necessary information for the person responsible for follow-up.	_____	_____

Signature: _____

Print Name: _____

Title: _____

Company Name: _____

Company Address: _____

Phone Number: _____ Fax Number: _____

E-mail Address: _____

Date: _____

FIRM QUESTIONNAIRE

Date: _____

Firm Name: _____

Address: _____

County/State/Zip Code: _____

Telephone Number: _____ Fax Number: _____

Email Address: _____

Year Firm Established _____ Years in Business: _____

Type of Organization:

_____ Individual

_____ Corporation

_____ Partnership

_____ Other (please describe)

Please provide contact information for person responsible for RFP communications:

Signature: _____

Print Name: _____

Title: _____

Company Name: _____

Company Address: _____

City, State, Zip: _____

Phone Number: _____ Fax Number: _____

E-mail Address: _____

NON-BIDDERS FEEDBACK FORM

Bid #: 2023-07

If you are not submitting a bid for this proposal, please indicate the reason(s) by checking off one or more items below and email this form to purchaseorders@baycounty.net.

- Unable to bid at this time but would like to receive future bid requests.
- Service(s) or material(s) not provided by our firm.
- Service(s) or material(s) we offer do not fully meet all the requirements specified.
- We cannot meet the timetable required.
- Insufficient time allowed for preparation and submission of bid.
- Specifications not clearly understood or applicable as follows: (ex. too vague, too rigid, etc.)
- Other: _____

Please remove our name from your bidders list for This commodity group
 These item(s) or material(s)
 All bids

Signature: _____
Print Name: _____
Title: _____
Company Name: _____
Company Address: _____
Email: _____
Phone: _____ Date: _____

CERTIFICATION

The individual signing below certifies:

1. They are fully authorized to submit this bid, including all assurances, understanding and representations contained within it which shall be enforceable as specified.
2. The individual has been duly authorized to act as the official representative of the firm, to provide additional information as required and, if selected, to consummate the transaction subject to additional, reasonable standard terms and conditions presented by County.
3. This proposal was developed solely by the Firm indicated below and was prepared without any collusion with any competing firm or County employee.
4. The content of this proposal has not and will not knowingly be disclosed to any competing or potentially competing firm prior to the proposal opening date, time, and location indicated.
5. No action to persuade any person, partnership, or corporation to submit or withhold a bid has been made.

Signature: _____

Print Name: _____

Title: _____

Company Name: _____

Company Address: _____

Phone Number: _____

Fax Number: _____

E-mail Address: _____

Date: _____

SERVICE INFORMATION

1. Does your firm provide fire alarm inspections and tests in accordance with the National Fire Protection Association requirements?
2. Does your firm provide system monitoring?
3. Does your firm provide maintenance?
4. Is this a proprietary system?

Please provide pricing (if applicable) on Pricing – Attachment C in the designated area. Please provide further information that is necessary so as to submit a comprehensive bid response.

PRICING

Location: Bay County Building	
Replacement Equipment	
Equipment Type: Please provide specification sheets.	
Equipment Cost	\$
Installation Price	\$
Repair Equipment: Please specify specific equipment on a separate page	
Installation	\$
TOTAL EQUIPMENT/ INSTALLATION COST	\$
Optional services:	
Inspection & Testing	
Monitoring	
Maintenance	
TOTAL PROJECT COST	\$

Warranty Length (in years or months)	Cost
	\$
	\$
	\$
	\$

Please detail, on a separate page, what services/equipment will be covered.

Location: LEC	
Replacement Equipment	
Equipment Type: Please provide specification sheets.	
Equipment Cost	\$
Installation Price	\$
Repair Equipment: Please specify specific equipment on a separate page	
Installation	\$
TOTAL EQUIPMENT/ INSTALLATION COST	\$
Optional services:	
Inspection & Testing	
Monitoring	
Maintenance	
TOTAL PROJECT COST	\$

Warranty length and cost options:

Warranty Length (in years or months)	Cost
	\$
	\$
	\$
	\$

Please detail, on a separate page, what services/equipment will be covered.

CONTACT INFORMATION FOR ATTACHMENT C

Please provide the requested information below for the person to direct proposal questions and notifications:

Signature: _____

Print Name: _____

Title: _____

Company Name: _____

Company Address: _____

Email: _____

Phone: _____ Date: _____

****REST OF THIS PAGE IS BLANK****