



REQUEST FOR PROPOSAL

RFP [092016](#)

Bay County

Mobile Data Terminal
Replacement

THOMAS HICKNER
BAY COUNTY EXECUTIVE

REQUEST FOR PROPOSAL---THIS IS NOT AN ORDER OR OFFER

IF FOR ANY REASON YOU CANNOT RETURN THIS BID, PLEASE RETURN THIS FORM INDICATING SO TO INSURE THAT YOUR NAME MAY BE RETAINED ON OUR BIDDER LIST.

DATE OF REQUEST	APRIL 22, 2016
REFERENCE PROPOSAL NUMBER	RFP 092016
QUESTIONS FROM PROPOSERS DUE TO PURCHASING:	APRIL 29, 2016 5:00 P.M.
ADDENDUM ISSUED:	MAY 2, 2016 5:00 P.M.
PROPOSED DATE/TIME REQUIRED	MAY 6, 2016 11:00 A.M.
SUBMIT PROPOSAL TO	BAY COUNTY FINANCE DEPARTMENT PURCHASING DIVISION ATTN: FRANCES MOORE BAY COUNTY BUILDING 515 CENTER AVENUE BAY CITY, MI 48708-5128
MARK PROPOSAL	"BAY COUNTY MOBILE DATA TERMINAL REPLACEMENT" DELIVER TO THE PURCHASING OFFICE IMMEDIATELY

The Bay County Emergency Management Department via a grant #EMW-2014-SS-00059 as provided by Homeland Security via the Michigan Department of State Police, Emergency Management is soliciting sealed proposals for replacement tablets, docking stations and installation for police vehicles servicing six (6) law enforcement agencies within Bay County.

Background:

Bay County currently uses Havis Docking stations and Panasonic CF-3x rugged laptops. We are seeking to replace the laptops with a rugged class tablet. The installation must provide an ergonomically correct position and the keyboard must be able to be positioned so that the operator does not have to twist while typing. The solution must articulate so that either the driver or passenger may operate the tablet. The tablet must not occupy any passenger space, and be centrally located to the console, to prevent any injuries in the event of an accident.

Meeting & Demonstrations:

Potential vendors may arrange a one-time site visit by April 27, 2016; contact Ryan Manz at manzr@baycounty.net. Vendors whose proposal submissions are deemed responsive and responsible will be invited to product demonstrations at a date to be specified.

TABLET SPECIFICATIONS:

Minimum Specifications –Rugged Tablet:

1. Rugged Tablet – Military SPEC MIL-STD-810G.
2. Processor: Intel® Core™ M-5Y10C– Minimum Standard or an I5 processor.
3. Operating System: Genuine Windows® 7 Professional, 64bit.
4. 8GB Memory Minimum 1600MHz.
5. Display HD, outdoor readable “12inch screen category” No larger than 14 inch screen.
6. Camera(s) 5 mega-pixel minimum for rear camera.
7. Hard Drive: 120GB, SSD.
8. 3 USB, SD card readers.
9. Internal speakers.
10. Audio Jack.
11. Wireless LAN (802.11ac).
12. Bluetooth.
13. Computrace 3 year.
14. Optional Docking for desk or keyboard options (If providing and option please list on Attachment A).
15. Hardware Support Services: Standard Factory Warranty – Please describe coverage in detail.
16. Verizon Wireless Compatible 4G LTE with GPS.
17. Compatible with docking stations and car mounts.

Docking Station Specification:

1. One (1) Desktop docking station per vehicle– Must be PXE boot compatible per our IT Department.

Car Mount Specification:

To assist in easily specifying the equipment needed we have provided a list below of the part numbers to our existing equipment. These part numbers are Havis parts; Bay County is not assuming that this is a complete list of required parts in order to mount the proposed equipment to the vehicles. Please ensure your proposal includes all necessary equipment. Also included in **Exhibit A** are photos of the existing set-up.

1. SL-86-911-TP-USB-P NEMA 4X (IP67) Keyboard with mount holes, backlit, emergency key, 12 function keys, integrated touchpad, USB cable black color.
2. CF-H-PAN-702-P Havis bundled kit includes Havis Toughbook certified vehicle docking station (no pass-through) for the Panasonic Toughpad FZ-G1 tablet and Linds power supply (this is packaged as a single product, greatly simplifying installation). Port replicator connectivity includes: USB 3.0 (2), Ethernet (2), serial, VGA and HDMI.
3. C-DMM-119 DEVMT, MNTR, DSH, SO, IMP, 06-13
4. C-TCB-7 BASE,TELE,ARTIC,UNVMT
5. C-MD-204 BASE,TELE,ARTIC,UNVMT
6. C-KBM-102 DEVMT,KYBRD,UNVMT,PAN
7. C-MM-304 TS UNVMT

Vehicle Types:

Hampton:

Year	Make	Model
2003	Ford	Explorer
2009	Ford	Crown Vic
2011	Ford	Crown Vic
2012	Dodge	Charger
2013	Dodge	Charger
2014	Dodge	Charger
2015	Ford	Utility Interceptor (Explorer)

Essexville:

Year	Make	Model
2008	Dodge	Charger
2014	Chevy	Tahoe
2015	Chevy	Tahoe

Pinconning:

Year	Make	Model
2005	Chevy	Impala
2009	Ford	Crown Vic
2016	Ford	Explorer

Bay City:

Year	Make	Model
2014	Chevy	Tahoe
2014	Chevy	Tahoe
2015	Chevy	Tahoe
2016	Ford	Utility Interceptor

Delta:

Year	Make	Model
2010	Chevy	Impala
2014	Chevy	Impala

Sheriff:

Year	Make	Model
2005	Chevy	Pick-up
2007	Ford	Explorer
2009	Chevy	Impala
2011	Ford	Expedition
2011	Chevy	Impala
2012	Dodge	Charger
2012	Dodge	Charger
2013	Chevy	Tahoe

CONTENTS OF PROPOSAL PACKET:

1. Pricing; Please quote the minimum specs, however you may also provide alternative options for a pricing comparable. If a deviation is necessary please explain per item. **(ATTACHMENT A)**
2. Each bidder is required to accompany their formal bid with a written sworn statement affirming they have not been a party to a collusive agreement. **(ATTACHMENT B)**
3. References **(ATTACHMENT C)**

GENERAL INFORMATION:

1. **CHANGES TO RFP:** All additions, corrections or changes to the solicitation documents will be made in the form of a written Change Form signed by Purchasing Agent, Frances Moore, or an attorney within Bay County's Department of Corporation Counsel only. Bidders shall not rely upon interpretations, corrections, or changes made in any other manner, whether by telephone or in person. Additions, corrections, and changes shall not be binding unless made by such a written, signed Change Form. All written, signed Change Forms issued shall become part of the Agreement documents. Change Forms will be sent to all known potential bidders by e-mail.
2. **CONTACT INFORMATION:** To receive future communications related to this RFP, possible bidders are asked to immediately send contact information by email to Frances Moore, Bay County Purchasing Agent, at mooref@baycounty.net; failure to do so may limit your ability to submit a complete, competitive Proposal.
3. **RIGHT TO WITHDRAW BIDS:** By submitting a Proposal in response to this RFP, Bidder agrees to be bound by this RFP's terms and conditions. Proposals may be withdrawn by the Bidder without penalty at any time before notification that the Bidder's Proposal has been selected. However, if the Bidder withdraws after selection of its Proposal but before executing the Contract for any reason ("Late Withdrawal"), Bidder shall pay liquidated damages to the County in an amount equal to five percent (5%) of the amount of the Proposal ("Liquidated Damages"). The County and Bidder intend these Liquidated Damages to constitute compensation and not a penalty. The parties acknowledge and agree that the harm caused to the County by such a Late Withdrawal of a Proposal would be impossible or very difficult to accurately estimate at the time of the Late Withdrawal and that the Liquidated Damages are a reasonable estimate of the anticipated or actual harm that might arise from such a Late Withdrawal. Bidder's payment of the Liquidated Damages shall be Bidder's sole liability and entire obligation and County's exclusive remedy for Late Withdrawal of Bidder's Proposal.
4. **RFP, PROPOSALS AND ACCEPTANCE DO NOT OBLIGATE:** The parties agree that they will not consider either distribution of this RFP or receipt of Proposals by the County or even notification of Proposal acceptance by the County as an obligation or commitment by the County to either purchase equipment from the Bidder or to enter into a contractual agreement. Rather, the parties understand that the County will have no binding obligation until it signs the Contract approved by its legal counsel.
5. **TAX-EXEMPT STATUS:** Bay County is a tax exempt entity. A tax exempt form will be provided to the successful bidder.
6. **FOIA:** All bids are confidential until the listed bid opening time and date; however, as a public entity, Bay County is subject to the Michigan Freedom of Information Act (FOIA). Information contained in proposals may be subject to FOIA requests.
7. **RESPONSIBILITY:** Bidder is solely responsible for ensuring its bid is received by the Bay County Purchasing Agent in accordance with the solicitation requirements, before the date and time specified in this Request, and at the place specified.

The Bay County Purchasing Agent shall not be responsible for any delays in mail or by common carrier or mistaken delivery. Delivery of bid shall be made to the Bay County Purchasing Agent, Bay County Building, 515 Center Ave., 7th Floor, Bay City, MI 48708.

Deliveries made before the due date and time but to the wrong office will be considered non-responsive unless re-delivery is made to the office specified before the due date and time specified in this Request.

8. **INSURANCE:** The Bidder shall purchase and maintain insurance sufficient to protect it from any and all claims which may arise out of or result from the Bidder's services related to this RFP and any resultant contract, whether such service be by the Bidder individually or by anyone directly or indirectly employed by Bidder, or by anyone for whose acts Bidder may be liable, including independent contractors. Insurance policies purchased and maintained shall include, but are not limited to, the following:
- a. Workers' compensation insurance for claims under Michigan's Workers' Compensation Act or other similar employee benefit act of any other state applicable to an employee in the minimum amount as specified by statute;
 - b. Employer's liability insurance, in conjunction with workers' compensation insurance, for claims for damages because of bodily injury, occupational sickness or disease or death of an employee when workers' compensation may not be an exclusive remedy, subject to a limit of liability of not less than \$100,000 each incident;
 - c. Motor vehicle liability insurance required by Michigan law including no-fault coverage for claims arising from ownership, maintenance or use of a motor vehicle with liability limits of not less than \$1,000,000 per occurrence. Coverage shall include all owned vehicles, all non-owned vehicles, and all hired vehicles.
 - d. Commercial General Liability insurance for claims for damages because of bodily injury or death of any person, other than the Bidder's employees, or damage to tangible property of others, including loss of use, which provides coverage for contractual liability, with a limit of not less than \$1,000,000 each occurrence and a mandatory \$2,000,000 annual aggregate.

Insurance required shall be in force until acceptance by the County of the entire completed work, and shall be written for not less than any limits of liability specified above. Certificates of insurance, acceptable to the County, shall be provided to the County's Department of Corporation Counsel no less than ten (10) working days prior to commencement of the project.

All coverage shall be with insurance carriers licensed and admitted to do business in Michigan, and are subject to the approval of the County.

All Certificates of Insurance and duplicate policies shall contain the following clauses:

- 1. "It is understood and agreed that thirty (30) days advance written notice of cancellation, non-renewal, reduction and/or material change in coverage will be mailed to Bay County's Department of Corporation Counsel, 515 Center Avenue, Suite 402, Bay City, MI 48708"; and
- 2. "It is understood and agreed that the following are listed as additional insureds: The County of Bay, including all elected and appointed officials, all employees and volunteers, all boards, commissions, departments and/or authorities and their board members, employees and volunteers."

9. **COST OF DEVELOPING PROPOSAL:** The Bidder shall be responsible for all costs incurred in the development and submission of its Proposal.
10. **PROPOSAL DELIVERY:** Proposals must be returned no later than **MAY 6, 2015, @ 11:00 A.M.** in a sealed envelope clearly marked "**Bay County MDT Replacement**"--- **Deliver to the Purchasing Office immediately.** Please provide three (3) printed copies of the submission will be required and deliver to the Bay County Purchasing Office, Bay County Building, 515 Center Ave., 7th Floor, Bay City, Michigan 48708.

The County will not accept proposals sent by FAX machine or Email.

11. **NON-DISCRIMINATION:** In the performance of the proposal and resultant contract, bidder agrees not to discriminate against or grant preferential treatment to any individual or group on the basis of race, sex, color, ethnicity, or national origin in the operation of public employment, public education, or public contracting. Bidder shall not discriminate against any employee or applicant for employment to be employed in the submission of this Proposal or in performance of the duties necessitated by an award of the proposed contract with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of his or her race, color, religion, national origin, ancestry, gender, height, weight, marital status, age, except where a requirement as to age is based on a bona fide occupational qualification, or disability that is unrelated to the individual's ability to perform the duties of a particular job or position. Any breach of this provision will be regarded as a material breach of the contract.
12. **PROPOSAL OPENING:** There will be a public proposal opening immediately following the deadline to receive proposals in the Bay County Finance Department conference room located in the Bay County Building, 7th Floor, 515 Center Avenue, Bay City, Michigan. All bidders are invited to attend and hear the proposals read.
13. **PROPOSAL REJECTION/ACCEPTANCE:** The County reserves the right to accept or reject any or all proposals, to waive any irregularities and to make the final determination as to the best low qualified proposal.

The County is not required to accept the lowest cost proposal in all or in part. The proposal award will not be based solely upon cost, but will be evaluated based upon criteria formulated around the most important features of the services, of which qualifications, experience or capacity may be overriding factors. The proposal evaluation criteria should be viewed a standards, which measure how well a bidder's approach meets the desired requirements and needs of the County.

The County reserves the right to waive any informalities or immaterial omissions or defects not involving prices, time or changes in the work and to reject any or all proposal, if doing so is deemed in the best interest of the County. In no event will an award be made until all necessary investigations are made as to the responsibility and qualification of the bidder to whom it is proposed to make such an award. Any contract awarded to a person or company who is discovered to have been in default or disqualified at the time of the awarding of the contract shall be voidable at the discretion of the County.

14. **PROPOSAL AWARD:** In the event the proposal is awarded directly by the Finance Officer, a Notice of Intent to Award will be used to notify all bidders of her intent to award the proposal to the Bidder providing the best value to the County.
15. **CONTRACT:** The County's award of any proposal is subject to and conditioned upon execution of a formal agreement for products and services between the successful bidder and the County. In submitting a proposal, the bidder acknowledges that the contents of the RFP will become incorporated within any formal agreement. This RFP does not include every term and provision which shall be included in the formal agreement. In the event that the bidder fails to execute the formal agreement within 14 days of its presentment by the County, the County may reject the selected bidder, and proceed to accept another qualified proposal, or reject all proposals.

A copy of a bidder's suggested terms and conditions may be submitted with bidder's Proposal, however, neither the County's acceptance of any proposal nor award of any contract pursuant to this RFP shall be construed as any definitive acceptance by the County of Bidder's suggested terms and conditions. In the event of a conflict in terms, the order of precedence to resolve the conflict will be as follows: Michigan State law, the terms and conditions of the signed contract, the terms and conditions of the RFP, and last, the Bidder's Proposal.

16. **DISPUTES:** In the event a bidder disagrees with the recommendation of the Bay County Finance Officer concerning this award, the bidder may obtain a Bid Protest Form from the Purchasing Office which must be completed and returned to Frances Moore, Bay County Purchasing Agent, Bay County Purchasing Division, 7th Floor, Bay County Building, 515 Center Avenue, Bay City, MI 48708-5128, **within ten (10) business days from the date of the notice of intent to award.**

17. **QUESTIONS:** All questions about this RFP must be received by April 29, 2016 5:00 p.m. in writing, via email, to:

Frances Moore
Purchasing Agent
mooref@baycounty.net

Responses to any inquires will be issued in one (1) Addendum no later than May 2, 2016 5:00 p.m. and will be sent to all known bidders. Every attempt to answer your inquiries will be made however Bay County has the right to not answer any questions received after the April 29, 2016 due date.

Correspondence or inquiries made directly to bidders regarding their proposals from all other persons are to be directed to those County employees designated above for appropriate review and response. Contact with other County staff or County Board Commissioner could be reason for disqualification.

Any significant explanation desired by a proposer, regarding the meaning or interpretation of the Request for Proposals must be requested with sufficient time allowed for a reply to reach all prospective proposers to submit their proposals. Any information given to a prospective bidder concerning the Request for Proposal will be furnished to all prospective bidders as an amendment or addendum to the Request for Proposal, if such information would be of significance to uninformed bidders. The County shall make the sole determination as to the significance to uninformed bidders.

ADA ASSISTANCE: The County of Bay will provide necessary and reasonable auxiliary aids and services, such as signers for the hearing impaired and audio tapes of printed materials being considered, to individuals with disabilities upon two days' notice to the County of Bay. Individuals with disabilities requiring auxiliary aids or services should contact the County of Bay by writing or calling:

Amber Davis-Johnson
Corporation Counsel
Bay County Building
515 Center Ave. 4th Floor
Bay City, MI 48708-5128
(989) 895-4131
(989) 895-4049 TDD
johnsona@baycounty.net

Frances Moore, Purchasing Agent
Bay County Finance Department
Purchasing Division
Bay County Building
515 Center Ave. 7th Floor
Bay City, MI 48708
989-895-4037
mooref@baycounty.net

This proposal process will be conducted in conformity with the Bay County Purchasing Policy as found on the Bay County website www.baycounty-mi.gov.

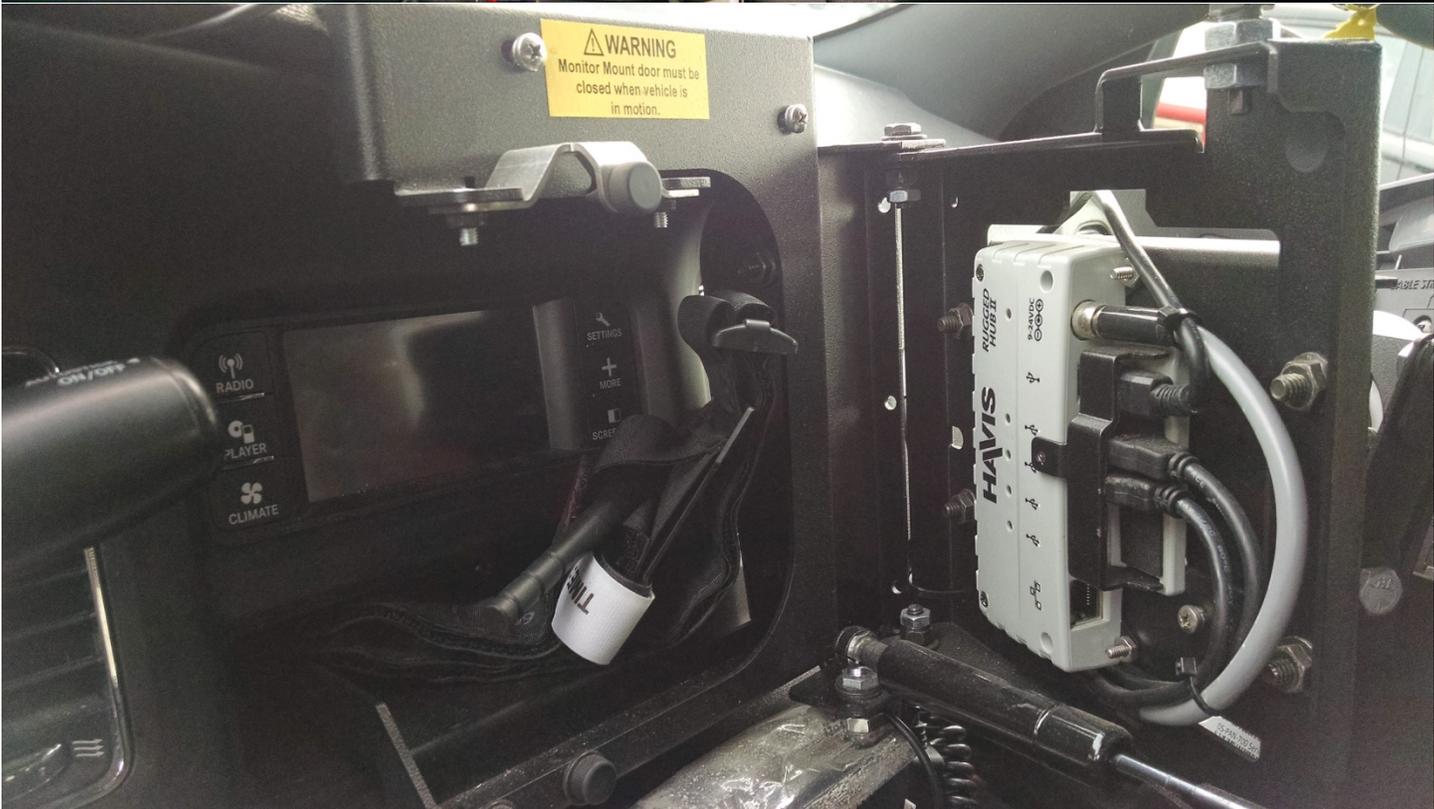
Current Vehicle Setup





Tablet Setup:





FORMAL BID SUMMARY FORM

Tablet Pricing Structure as per Specifications:

Brand - Tablet	Quantity	Price per Each	Extended Price
	1-27	\$	\$
	28-35	\$	\$
	36-45	\$	\$
Final Cost			\$

Mounting Brackets (Hardware) Pricing Structure as per Specifications:

Brand - Mounting Equipment	Quantity	Price per Each	Extended Price
	1-27	\$	\$
	28-35	\$	\$
	36-45	\$	\$
Final Cost			\$

Mounting Installation Services

Company Name	Quantity	Price per Each	Extended Price
	1-27	\$	\$
	28-35	\$	\$
	36-45	\$	\$
Final Cost			\$

If you prefer to provide options above the minimum specifications please provide the pricing and specification pages. However the minimum specification pricing MUST be provided.

CERTIFICATION

The individual signing below certifies:

1. He/She is fully authorized to submit this Proposal, including all assurances, understanding and representations contained within it which shall be enforceable as specified.
2. He/She has been duly authorized to act as the official representative of the bidder, to provide additional information as required and, if selected, to consummate the transaction subject to additional, reasonable standard terms and conditions presented by County.
3. This Proposal was developed solely by the Bidder indicated below and was prepared without any collusion with any competing bidder or County employee and Bidder has not entered into any type of agreement of any nature to fix, maintain, increase or reduce prices or competition regarding the items covered by the Proposal.
4. The content of this Proposal has not and will not knowingly be disclosed to any competing or potentially competing bidder prior to the proposal opening date, time, and location indicated.
5. No action to persuade any person, partnership, or corporation to submit or withhold a Proposal has been made.

Signature: _____

Print Name: _____

Title: _____

Company Name: _____

Company Address: _____

Phone Number: _____

Fax Number: _____

E-mail Address: _____

Date: _____

